

## Sunday, October 20th

- 3:00 pm - 4:30 pm Check-in Opens  
3:00 pm - 4:30 pm Associate Member Expo Set-Up  
3:00 pm - 4:00 pm Leadership Council Meeting  
4:00 pm - 4:30 pm Associate Member Meeting  
4:30 pm - 5:30 pm **Credit, Sales, and all Things Transportation**  
*Wm. Todd Thompson, MODE Global*  
5:30 pm - 7:00 pm Welcome Reception with Associate Members

## Monday, October 21st

- 8:00 am - 9:00 am Breakfast with Associate Members  
9:00 am - 10:30 am **Transportation as Canary...What is it Telling Us?**  
*Dr. Chris Keuhl, Armada Corporate Intelligence*  
10:30 am - 10:45 am Break  
10:45 am - 12:00 pm **Associate Member Education Presentations**
  - *"Artificial Intelligence: Like it or Not, It's Here!"*  
*Melanie Morcelle, Creditors Adjustment Bureau*
  - *"Turning Your Back Office into a Profit Center"*  
*Joe White, DDC FPO*
  - *"A Collection Professional's Advice for the Credit Manager"*  
*Dan Grenemyer, Altus Receivables Management*

12:15 pm - 1:00 pm Lunch with Associate Members  
1:00 pm - 5:00 pm NMC Best Practices Discussion  
NTC + NAEC Account Discussion  
NTLF Account Discussion  
3:00 pm - 3:15 pm Break  
6:30 pm - 9:30 pm Associates Present... TRMG After Dark!

## Tuesday, October 22nd

- 8:00 am - 9:00 am Breakfast with Associate Members  
9:00 am - 10:00 am **Escheatment Primer & Federal Statute Preemptions**  
*Troy Wangen, Baker Tilley & Jennifer Waryjas, Jones Day*  
10:00 am - 10:15 am Break  
10:15 am - 11:15 am **Why Being a Nice Guy is Jeopardizing Your Career**  
*Kevin Ciccotti, CPCC, PCC, Human Factor Formula, Inc.*  
12:00 pm - 3:30 pm Optional Excursion: Lunch & Automobile Museum

Please note that this is a *working* agenda and is subject to some minor changes.