

## CREDIT INSURANCE AND GLOBAL RISK

Accounts receivable are often a company's only uninsured asset, yet they are one of the most vulnerable to loss and are more likely to be affected by business cycles. They provide the cash flow - the lifeblood - for a business and usually represent the highest cost to maintain (funded through bank borrowings and cost of delinquencies). Looking at the past few years, Jay will discuss which markets pose the most risk, and how you can add a layer of protection from a debtor who is unable to pay their bills.





Mr. Tenney has over twenty years of experience in the Trade Credit and Political Risk Insurance markets. As the Managing Director for the Southwest office of Trade Risk Group, the premiere independent specialty broker of Trade Credit Insurance in the U.S., his responsibilities include the managing and generation of accounts receivable insurance policies.



Monday, June 20, 2022 11:30-12:30 PM Complimentary for NACM Southwest Members

