

# Receivables Intelligence - Collections Management

*Leverage analytics-driven collections to increase efficiencies and simplify workflows with this collaborative and comprehensive automated solution*

Collections Management leverages Dun & Bradstreet's superior data and analytical insights to streamline the collections process, provide unprecedented visibility into potential risk, and increase the effectiveness of your company's collections efforts.

Collections Management is one of three applications of Receivables Intelligence — Dun & Bradstreet's advanced AI-driven platform that allows you to dramatically improve your credit-to-cash processes by combining invoicing, collections, payments, and cash management into a powerful automation engine integrated within your ERP.



Collections Management helps you streamline the collections process to reduce DSO.

## RISK-BASED PRIORITIZATION

Move beyond prioritization based simply on age and amounts outstanding and view accounts by risk segmentation to easily prioritize high-risk accounts. Combine Dun & Bradstreet's predictive analytics with your data to segment your customers and define rules-based treatment strategies. We call this "intelligent segmentation and prioritization," and it's something no other solution can easily provide today.

## AUTOMATED EMAILS

Automated dunning letters and subsequent reminders can ensure delinquent customers are contacted without the need for user action, dramatically increasing the number of accounts you can contact. These template-driven emails, which include attached account statements and invoices, use standardized company messages and reduce the time spent typing, increasing overall collector efficiency.

## DISPUTE MANAGEMENT

Compiling all the relevant information required for resolution into a single process can be a challenge for accounts receivable teams. Receivables Management addresses these internal challenges by presenting consolidated information from multiple internal and external sources to help you rapidly identify and respond to issues that may impede payment. Comprehensive dispute management — intelligent routing, and an approval process using organization hierarchies and limits — allows for faster resolution times. In addition, root-cause analysis helps to reduce the overall number of disputed invoices.

## INTELLIGENT WORKFLOWS

Comply with your organization's collections strategy by deploying machine intelligence to ease portfolio management and guide users to key next steps. Users are presented with a segmented view of the portfolio. These views allow users to tightly focus on their responsibilities and more rapidly sort through their portfolios. Escalations and exceptions can be created and assigned to other users/roles, as appropriate, by the user.

## EFFICIENCY TRACKER

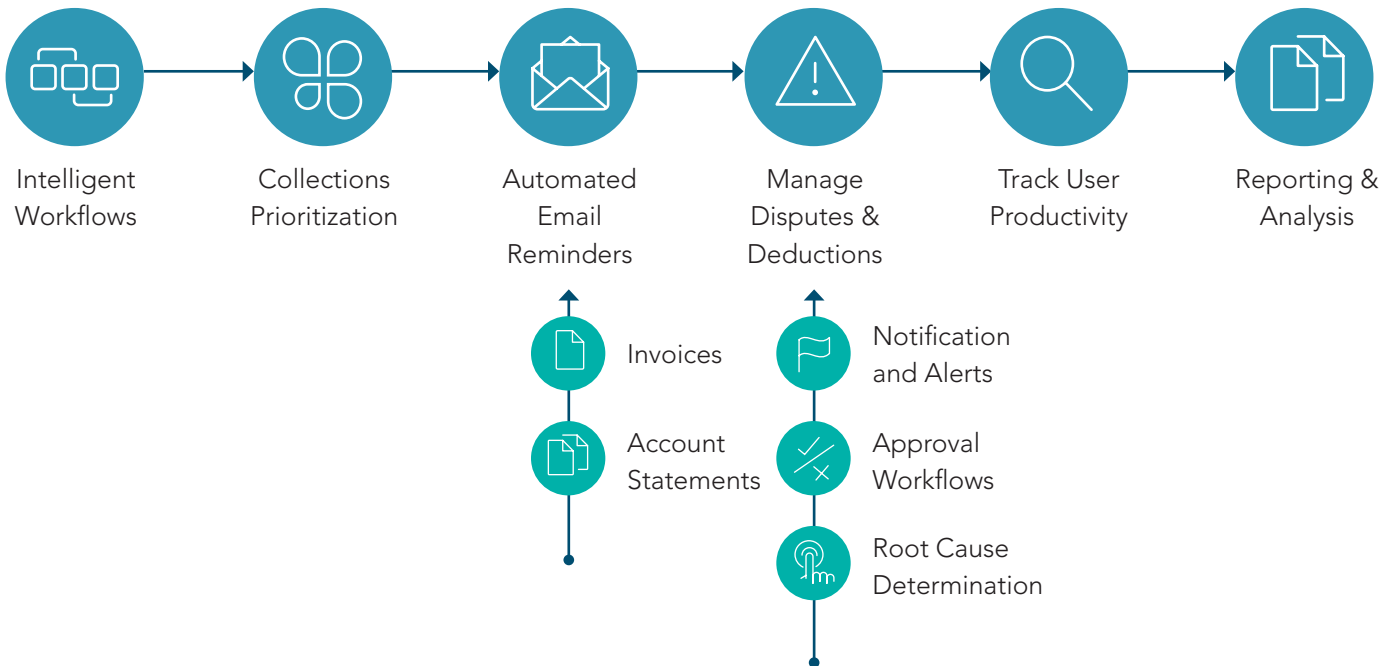
Dashboards provide managers with up-to-date insights on the performance of their portfolio and team. All user activities are logged and are auditable and reportable, and provide key information for multiple performance metrics. Interactive dashboards at the user, division, and company-wide level provide a multidimensional view of performance and the receivables portfolio that can be drilled down into for

more detailed information. User dashboards provide a 360-degree view of a user's portfolio and scheduled activities. Cash flow dashboards track user collections performance as well as cash flow performance across different corporate segments. The User Efficiency Report, task lists, and manager dashboards provide performance trends as well as insights into user performance and the performance of processes put in place.

## REPORTING

Collections Management monitors KPIs such as DSO, aging analysis by multiple attributes, outstanding tasks, user performance, cash application, dispute status, and more. It also provides forecasting reports, such as projected cash flow based on customer credit and payment history. Real-time, interactive dashboards provide a multi-angled view of your receivables portfolio and can be further analyzed for more detailed information.

## COLLECTIONS MANAGEMENT



To learn more about Collections Management, contact us at

### ABOUT DUN & BRADSTREET

Dun & Bradstreet, a leading global provider of business decisioning data and analytics, enables companies around the world to improve their business performance. Dun & Bradstreet's Data Cloud fuels solutions and delivers insights that empower customers to accelerate revenue, lower cost, mitigate risk, and transform their businesses. Since 1841, companies of every size have relied on Dun & Bradstreet to help them manage risk and reveal opportunity. Twitter: [@DunBradstreet](#)