



**PRESENTED BY KAREN HART, BELL,
NUNNALLY & MARTIN**

DANCE LIKE NO ONE IS WATCHING & EMAIL LIKE IT WILL ONE DAY BE READ ALOUD IN DEPOSITION

In this session, we will cover why you should “Dance Like No One is Watching and Email Like It May One Day Be Read Aloud in a Deposition.” We will delve into best practices for papering client and internal communications as well as documenting disputes with customers, particularly in light of the litigious business environment credit managers are all operating in. We will address the importance of documenting the agreement reached for any given transaction and entering a sufficient written contract with your customer. We will highlight how failure to properly document the deal can lead to business and legal trouble, and we will address the essential agreements, such as credit applications and guaranties, and important terms for each.

**NOVEMBER 8, 2019
9:00 AM - 11:00 AM
NACM SOUTHWEST
3200 WILCREST #200
HOUSTON, TX 77042
\$59 FOR MEMBERS
BREAKFAST PROVIDED!**



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